

Success after Success for Aareon UK and QL Housing

Warwickshire-based Aareon UK enjoyed another record year in terms of sales of its Housing Management Software; QL Housing & QL Financials.

Aareon was chosen as preferred supplier at another 8 organisations during 2011; more than twice as many as their next nearest competitor. These new customers mean a further 100,000 units will be managed on QL Housing by the end of 2012.

In the midst of this uncertain market, following the change of ownership of a number of Housing Management Software suppliers, Aareon's position as a profitable, growing and stable organisation enables them to set the standards for business processes in the housing sector both for today and into the future. Aareon's total focus on housing, wide perspective and belief in building strategic relationships allows them to continue to lead the market.

Stephen Makin, Managing Director, Aareon UK said *"After achieving another year of record sales, I believe that we have the Product, the Company and the Staff to offer the UK Social Housing market the housing management software solution it has been waiting for and the ever increasing number of organisations choosing Aareon & QL Housing seems to back this up"*

QL customers include Local Authorities, ALMO's, LSVT's and HA's throughout UK and Channel Islands, managing housing stock from just a few hundred units to in excess of 35,000 units.

Many of the new QL Customers have chosen a total housing solution. Working with preferred partners, Documotive and 1st Touch, Aareon are able to offer a complete enhanced package, encompassing all areas of a Housing organisation including: housing management, financial, human resources, electronic document management and mobile solution. This total housing solution is a powerful business tool and eliminates the need to seek individual systems.

2011 also saw Aareon UK awarded a framework agreement, RM865/7 for the supply of 'Social Housing Software Applications Solutions' from the Government Procurement Service (formerly Buying Solutions), the delivery arm of Government Procurement. Providing products and services under this framework agreement enables Aareon to offer best value to public sector organisations, enabling them to save time and money by simplifying the procurement process and allowing them to procure products and services safe in the knowledge that fully EU-compliant procurement process has been followed.

For more information on Aareon UK and QL Housing
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